

Australian Warbirds Association Ltd.

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Profit & Loss [Last Year Analysis]

July 2015 through June 2016

7/10/2016
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		This Year	Last Year
4-0000	INCOME		
4-0001	Income Various		
4-1000	Advertising	\$159.10	\$0.00
4-1100	Adventure Flight Approval	\$11,150.00	\$11,700.00
4-1200	CASA Government Grant	\$63,634.10	\$67,452.28
4-1300	Issue of C of A	\$1,000.00	\$2,750.00
4-1400	Freight Collected	\$105.30	\$43.95
4-1600	Commission	\$3,869.00	\$9,574.29
	Total Income Various	<u>\$79,917.50</u>	<u>\$91,520.52</u>
4-2000	Membership Subs		
4-2100	Joining Fee	\$740.00	\$860.00
4-2200	Flying	\$58,621.77	\$54,138.82
4-2300	Ordinary	\$9,240.18	\$10,112.18
4-2400	Maintenance M'Ship	\$286.75	\$286.76
4-2500	Junior Membership	\$441.36	\$0.00
	Total Membership Subs	<u>\$69,330.06</u>	<u>\$65,397.76</u>
4-3000	Trading Account		
4-3100	Merchandise Sales	\$6,089.46	\$1,432.79
	Total Trading Account	<u>\$6,089.46</u>	<u>\$1,432.79</u>
4-4000	Appearances		
4-4100	Airshows Income	\$5,200.91	\$0.00
	Total Appearances	<u>\$5,200.91</u>	<u>\$0.00</u>
4-5000	Donations & Interest		
4-5100	Donations/Sponsorship	\$454.55	\$1,036.36
4-5200	Interest Received	\$2,870.53	\$3,848.62
	Total Donations & Interest	<u>\$3,325.08</u>	<u>\$4,884.98</u>
4-6000	Functions		
4-6100	Annual Dinner	\$1,418.21	\$1,400.00
	Total Functions	<u>\$1,418.21</u>	<u>\$1,400.00</u>
4-7000	Administration		
4-7100	Admin fees-adv flight approval	\$48,939.15	\$52,012.86
4-7200	Admin fees-self admin approval	\$29,950.00	\$32,153.33
	Total Administration	<u>\$78,889.15</u>	<u>\$84,166.19</u>
4-8000	System Of Maintenance		
4-8114	System of Maintenance	\$1,350.00	\$2,800.00
	Total System Of Maintenance	<u>\$1,350.00</u>	<u>\$2,800.00</u>
	Total INCOME	<u>\$245,520.37</u>	<u>\$251,602.24</u>
5-0000	Cost Of Sales		
5-2000	Annual Dinner	\$1,818.18	\$0.00
5-3300	Merchandise Purchases	\$4,392.86	\$1,043.36
	Total Cost Of Sales	<u>\$6,211.04</u>	<u>\$1,043.36</u>
	Gross Profit	<u>\$239,309.33</u>	<u>\$250,558.88</u>
6-0000	EXPENSES		
6-0001	General & Administrative Exp		
6-1100	Accounting	\$4,300.00	\$3,605.00
6-1200	Administration	\$25,544.00	\$25,395.00
6-1310	Consulting	\$124,946.00	\$115,556.76
6-1400	Advertising	\$800.00	\$0.00
6-1500	AGM Expenses	\$2,055.54	\$4,515.91
6-1700	Bad Debts	-\$1,354.09	\$0.00
6-1810	Bank Fees	\$0.00	\$200.50
6-1820	Merchant Fees	\$807.12	\$758.83
6-1900	Computer Expenses	\$71.80	\$0.00
6-1950	Office equipment	\$0.00	\$63.26
6-2000	Depreciation	\$936.26	\$0.00
6-2800	Insurance	\$5,637.68	\$6,066.51
6-2900	Insurance Commission Paid	-\$566.49	\$7,184.11

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		This Year	Last Year
6-3200	Legal & Professional Fees	\$46.00	\$917.00
6-3600	Meeting Expenses	\$27.27	\$80.00
6-3800	Postage	\$1,819.73	\$1,199.71
6-4000	Printing & Stationery	\$3,410.40	\$2,068.67
6-4200	Promotions	\$1,026.23	\$500.00
6-4410	Air & Space Sub	\$320.00	\$0.00
6-4415	AOPA GA Pilot	\$1,824.71	\$5,474.13
6-4416	AOPA magazine postage	\$1,527.44	\$4,829.59
6-4420	Classic Wings	\$4,425.30	\$9,047.25
6-4700	Subscriptions	\$256.27	\$0.00
6-4800	Telephone	\$1,039.83	\$1,080.73
6-5000	Travel & Accom	\$27,015.49	\$17,340.36
6-5140	Rounding Account	-\$0.07	\$0.51
	Total General & Administrative Exp	<u>\$205,916.42</u>	<u>\$205,883.83</u>
6-6000	Web Site & Internet		
6-6200	Internet Expenses	\$1,135.64	\$738.82
6-9000	Sundry Expenses	\$72.73	\$677.28
	Total Web Site & Internet	<u>\$1,208.37</u>	<u>\$1,416.10</u>
	Total EXPENSES	<u>\$207,124.79</u>	<u>\$207,299.93</u>
	Operating Profit	<u>\$32,184.54</u>	<u>\$43,258.95</u>
8-0000	Other Income		
8-9000	Sundry Income	\$109.11	\$88.84
	Total Other Income	<u>\$109.11</u>	<u>\$88.84</u>
9-0000	Other Expenses		
	Net Profit/(Loss)	<u>\$32,293.65</u>	<u>\$43,347.79</u>